

Harnessing Opportunities for Growth & Profitability – Unified Payments' Perspectives



The Opportunities

More transactions via Points of Sale devices

- Cash-less Nigeria

Tolling solutions and services

- Transit (Roads, Rail, Ferry)
- Parking, etc

More service offerings through the ATM channel

Rapid growth in e-Commerce

- Tele-medicine payments
- Online store purchases

*... but
this is
not
news!*



Growth & Profitability Drivers

- We see growth and profitability from:
 - ✓ New service offerings and solutions that deliver value to the end user
 - ✓ New business models that challenge the status quo
 - ✓ Right pricing
 - ✓ Co-opetition!

PayAttitude

... these are our perspectives!



The Future... is now!!!



Thank
You!

